Identifying Contributors

Goals

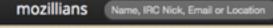
Understand:

- •Who are, or could be our volunteer contributor?
- •What incentivizes a contributor
- How might we attract them to volunteer for Mozilla

Explore

 Structured way for thinking about these issues that might help create an action plan

Mozilla Phone Book! https://mozillians.org



About deaves -

Welcome to Mozillians!

Stewards in your Functional Area



Browse Functional Areas



Options

Invite a Mozillian Invite other contributors to create a profile

Mozilla Phone Book! https://mozillians.org

Take a look

- •Who are your current contributors? (if any)
- •Are there any common traits?
- •Do you think they represent who could be your contributors?

Personas!

(not that kind, the other kind)

What does she THINK & FEEL?

core values major preoccupations worries & aspirations

What does she **HEAR?**

what friends say what influencers say



environment friends what the market offers

What does she SAY & DO?

attitude in public appearance behaviour towards others

PAIN

fears frustrations obstacles

GAIN

wants/needs measures of success

Credit: XPLANE

Personas Worksheet

Simple Worksheet Walk Through

Will share this link somewhere useful:

https://docs.google.com/a/eaves.ca/document/d/1J-1Ag-5hTbCtY3iNK5J509yTh-HhIZJjTkzHwAYkDwQ/edit#

Sample completed Worksheet

https://docs.google.com/a/eaves.ca/document/d/
lwvoWoRJGWwHyc3P kRPfUu2R4ZDcGVPEnp8PMPuTVOI/
edit#

Complete:

part 1: Defining Characteristics

S

Part 2: Empathy Map

Personas Worksheet

Thoughts Reflections on Worksheet?

Complete:

part 3: Next steps

Personas Worksheet

Thoughts Reflections on Worksheet?